



Owens & Minor Signs Multi-Year Distribution Agreement with Scripps Health, a California-based Healthcare System

January 9, 2019

RICHMOND, Va.--(BUSINESS WIRE)--Jan. 9, 2019-- Owens & Minor, Inc., a global healthcare solutions company, announced today that it has signed a multi-year medical and surgical supply distribution agreement with Scripps Health, a \$3.2 billion private, nonprofit, integrated health system based in San Diego, California. Scripps ranks among the top health systems in the nation and treats more than 750,000 patients annually. Under terms of the five-year agreement, Owens & Minor will serve the five acute-care hospital campuses and the non-acute care, outpatient centers and clinics that comprise the Scripps system in Southern California.

"Scripps is intensely focused on providing the highest standards of excellence and care for our patients," said Cecile Hozouri, AVP, Supply Chain Management for Scripps Health. "We sought a strategic supply chain partner who will enable us to achieve real and lasting improvement in delivering products to the point of care. We know that every element of what we do is critical to supporting our mission of excellence in patient care."

The health system was seeking a long-term supply chain partner that could provide low unit of measure, just-in-time supply distribution as well as the more complex services necessary for clinical and non-clinical areas that support patient-centered care.

"Owens & Minor earned this agreement because we will help Scripps advance their supply chain capabilities throughout their system," said Jeff Hastings, SVP, Distribution Solutions for Owens & Minor. "Our vision and strategy are closely aligned with Scripps, as we are committed to supporting our provider customers as they deliver exceptional patient care."

Owens & Minor will serve the Scripps system from one of its top performing distribution centers located in Ontario, California, starting in March 2019. Financial details of the agreement were not made public.

About Owens & Minor

Owens & Minor, Inc. is a global healthcare solutions company with integrated technologies, products, and services aligned to deliver significant and sustained value for healthcare providers and manufacturers across the continuum of care. With 17,000 dedicated teammates serving healthcare industry customers in 90 countries, Owens & Minor helps to reduce total costs across the supply chain by optimizing episode and point-of-care performance, freeing up capital and clinical resources, and managing contracts to optimize financial performance. A FORTUNE 500 company, Owens & Minor was founded in 1882 in Richmond, Virginia, where it remains headquartered today. The company now has distribution, production, customer service and sales facilities located across Asia, Europe, Latin America, and the U.S. For more information about Owens & Minor, visit owens-minor.com, follow [@Owens_Minor on Twitter](https://twitter.com/Owens_Minor), and connect on LinkedIn at <https://www.linkedin.com/company/owens-&-minor/>.

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